

SMART CONSUMERS

Most consumers would go to visit the franchised dealership showrooms when they need another vehicle or to replace their existing one. You will definitely be excited by the shiny and colorful vehicles. However, this kind of excitement can always lead you to a lot of frustration.

Salespersons in the traditional franchised dealerships would try to sell you the models that they carry, no matter if it suits your needs or not. Biased information may mislead you to make purchase of a vehicle that let you experience nagging feeling of doubt and regret.

After run-arounds of different dealerships, the bargaining over price and the value of your trade-in vehicle can only make you even more frustrated. It spoils the enjoyment of a happy buying experience and yet you would still be wondering whether you got the best deal.

Although most franchised dealerships carry inventory and demonstrators, availability is limited within one individual showroom. You may finally be persuaded and take the off color with unwanted options instead of the one that you preferred. Even worse, the equipment on the vehicle that you test drive may not be the same as the one you were convinced to purchase

BE A SMART BUYER

Smart consumers do not only try to get the best price. It is much more important in selecting the right vehicle to suit your transportation needs and the right payment method to suit your financial planning. Proper tax planning can also save you thousands of dollars.

IDENTIFY THE NEEDS

Most people in North America have been driving for years, but when it comes to purchase of a vehicle, it seems that there are number of hurdles to leap before you can drive it off, or, only comparing the price tag without considering the more important factors.

If the vehicle that you are acquiring does not suit your needs, it can waste huge amount of your time and money no matter it is a luxury or cheap vehicle. It can also affect your safety and your family.

Your experienced consultant at *AutoExperts* will help you in analyzing and identifying your transportation needs carefully.

SELECT THE RIGHT VEHICLE

Using one of the most advanced and comprehensive Automobile Database Network, your *AutoExperts* consultant will show you the detailed technical specification and options packages of the applicable vehicles, and then analyze with you to find out the best possible vehicle to suit your transportation and budget needs without bias.

THE BEST PRICE

Instead of carrying large costly inventory, we have access to the wholesale inventory of all manufacturers. By eliminating the huge additional expenses such as interest, rent, property tax, insurance, etc., you get the best possible price in the market.

However, the definition of best price should mean the lowest operating cost, therefore; the information on the resell value is also important to you.

SELECT THE BEST PAYMENT

Different payment method has different features. Depending on your financial planning, your *AutoExperts* consultant will help you in finding out the best payment method to suit your financial planning, and will arrange your application of financing or leasing of the vehicle. New immigrants and students can also apply.

TAX PLANNING

Proper tax planning can save you thousands of dollars of tax money, as well as making it becomes your tax-free saving plan. Your *AutoExperts* consultant will provide you information on the related tax rules, and guide you how to deduct your income tax and claiming the G.S.T.

MAINTENANCE & REPAIRING

All new vehicles sold by *AutoExperts* carry full factory warranty. You can obtain such warranty service in any factory service centre throughout North America. In addition, our own 12,000 sq.ft. facility of *AutoExperts* is well equipped with advanced instrument and equipment to provide you with full services in improving, maintenance and repairing of your vehicle.

EMERGENCY SERVICE

You will only need to call us at *AutoExperts* whenever you have any question or problem using your vehicle, your multi-lingual *AutoExperts* consultant will provide you with professional advice and will arrange relative emergency and legal service immediately.

HELP YOU TO

- ✓ **Select the Right Vehicle**
- ✓ **Obtain the
Best Possible Price**
- ✓ **Determine the
Best Payment Method**
- ✓ **Proper Tax Planning**
- ✓ **Maintenance and Repairing**
- ✓ **In Case of Emergency**

Not Just a Dealer

SERVICES

Corporate & Individuals Vehicle Acquisition Services
All Makes and All Models of Cars, Vans, & Trucks
Arrangement of Financing and Leasing
Vehicle Enhancement, Protection and Modification
Car Audio, Remote Controls, Security,
Satellite Positioning and Moving Map Systems.
Tune-ups, Oil Changes and Routine Maintenance.
Emergency Towing and Repairing
Auto Body, Mechanical, Electrical and Frame Works.
AirCare Repairing ♦ ICBC Claims
Professional Appraisal of Pre-owned Vehicles
Pre-owned Vehicles Market Database Network
Commercial Fleet Management Consulting
Extended Warranties ♦ Insurance Arrangement
Arrange Transportation of Short or Long Distance

AutoExperts

for smart people

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AutoExperts
for smart people

**MOTOR
VEHICLE
BUYING
GUIDE**

“Serve wholeheartedly”

(Eph6:7)